XCELERATE TRAINING INSTITUTE

your learning & development partner

STRATEGY AND STRATEGIC PLANNING

# Managing Collaborative Development Training Course

| DURATION | LANGUAGE | FORMAT |
|---|---|---|
| **5 days** | **English** | **Classroom / Online** |

## Upcoming dates

| Dates | Venue | Format | Fee |
|---|---|---|---|
| 26 – 30 ????? 2027 | Live online | Online (live) | **€1?200** |
| 3 – 7 ???? 2027 | Casablanca | Classroom | **€5?500** |
| 4 – 8 ?????? 2027 | Live online | Online (live) | **€1?200** |

### Register or ask a question

Online: x8ti.com/course/managing-collaborative-development-training-course/

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# Managing Collaborative Development Training Course

## Introduction

Introduction

What is meant by Collaborative Development? In the post COVID 19 business environment it is critically essential to manage collaborative development effectively. The prime purpose of this exercise is to ensure mutual beneficiation from core competences while simultaneously leveraging strategic advantage from optimal resource utilization.

In order to manage collaborative development successfully, it is necessary to gain insights about the systemic and grassroots level conditions for collaboration, observed from the viewpoint of organizational culture.

A preliminary analysis will include the factors that different groups, like managers, professionals and politicians consider important for collaborative development culture and how they assess both their public and private institutions in this regard.

In order to enable and support management both private and public sector institutions' personnel's input and ability to seek external partners is essential for creating a collaborative development culture.

Despite the recognition of deterring elements, it is evident that supporting and driving factors are more important for creation of collaborative culture, giving an optimistic message to role-players trying to enhance collaborative development culture in private and public sector institutions.

Local governments across western societies have confronted pressure to transform their administrative procedures and practices. The current trends in public management conceptualized as "collaborative governance" or new public governance, highlight partnerships and networks between service users, the third sector and private and public organizations.

The emphasis of the reform is on inter-organizational networks and entails a quest for openness in public sector organizations. This shift in public sector reform has prompted researchers across Europe to report their empirical observations related to different collaborative arrangements on the local level, emphasizing the different success stories and obstacles to collaboration.

Collaboration has considerable potential but is also difficult in terms of accountability, representativeness and different institutional logics and goals.

This Xcelerate Training Institute course will empower you with the skills to develop, implement, and maintain Collaborative Development approach in your organization.

Learning Objectives

- Learn how to induce synergy into their respective organizations by encouraging networking, collaboration, participation and ultimately organizational synergy and subsequently continual collaborative development
- Study how to collate strategic acumen in relation to ascertaining best case scenarios for conjunctive collaborative development
- Compile situation specific business cases for the management of collaborative development in your organization
- Understand your legal obligations in terms of the management of collaborative development
- Learn how to enforce provisions encapsulated in the management agreement for collaborative development in the event of non-compliance
- Recognize how to spot common errors when reviewing the components of a collaborative engagement/development business case
- Take preventative and protective control measures to ensure maximum participation in organizational interventions designed to induce collaborative participation and development

Training Methodology

This Managing Collaborative Development Training Course will comprise the following training methods:

- Lectures
- Seminars & Presentations
- Group Discussions
- Assignments
- Case Studies & Functional Exercises
- Role plays

Benefits For Your Organization

Companies who nominate their employees to participate in this Managing Collaborative Development Training Course can benefit in the following ways:

- Benefit from training your employees on the definition and importance of managing collaborative development for an organization thus informing future best practice strategic engagement with complementary partners
- Document your Management of Collaborative Development information systematically and efficiently
- Improve productivity by teaching your staff about the ultimate value extraction to be obtained from comprehensively analyzing the critical necessity to engage in and consistently sustain all organizational interventions designed to induce collaborative development
- Achieve higher employee morale, increased productivity, and reduced costs of damage control
- Assess your current organizational strategic leverage potential by evaluating the strength of current management effort in respect of collaborative development

Benefits For You

Individuals who participate in this Managing Collaborative Development Training Course can gain from it in the following ways:

- Improve your performance through higher efficiency and greater worker productivity by being aware of all organizational efforts to engage collaboratively
- Engage in conversations about the benefits of employing a management strategy designed to engender collaborative development
- Focus on human factors and issues to analyze the best possible value extraction scenario
- Get an opportunity to work through hands-on exercises in detail to gain the skills needed to facilitate a mutually beneficial collaborative engagement strategy for your organization
- Gain the skills to plan, manage, facilitate, and scribe a comprehensive management plan for collaborative development for your organization

Target Audience

- All individuals who have a stake in establishing successful partnerships and providing effective strategic leadership
- Data Managers and Analysts
- Alliance and Joint Venture Specialists
- Investor Relations Specialists
- Asset and Facilities Managers
- Human Resource Managers

Course Outline

INTRODUCTION

- Definition
- Objectives
- Benefits
- Advantages
- Collaborative developmental strategies
- Commitment & Legalities

MUTUALLY CONSENSUAL ORGANIZATIONAL VALUE SYSTEMS

- Elements of Collaborative Development
- Participative Engagement
- Consensus & standardization
- Alignment with job descriptions
- Drawing parallels with strategic objectives
- Incentivization, Motivation and Empowerment

ENTRENCHING A COLLABORATIVE DEVELOPMENT CULTURE

- Breaking down Ivory Towers
- Participative synergy
- Continual Learning
- Unique Managerial Challenges
- How to structure joint alliances and ventures?
- Achieving and sustaining profitable growth

SCOPE AND OBJECTIVES

- Mutually expressed purpose
- Aligning the requirements and Strategies of Multiple Stakeholders
- The Standard Principle of Stakeholder Value and its Strategic Relevance
- Turning an Independent Investor into a Dedicated and Committed Partner
- Continuous Improvement and Innovation in Key Relationships and Associations
- “Collaborate to Compete” – a New and Innovative Concept in Business Development
- How to make superior Strategic and Operational Decisions?

HOW TO MANAGE COLLABORATIVELY?

- Adopting Mentorship and Incubation Programs
- Developing signature relationship practices
- Focus and emphasize on the “Why” of the work
- Involving team members in goal and objective setting
- Collaboration on assignment of specific team roles
- Make mentorship a habit
- What is collaborative development?

COLLABORATIVE DEVELOPMENT APPROACHES

- Interactive displays
- Video conferencing
- Hot Desk
- Huddle Rooms
- Team Building Days
- Mission and Vision Sharing

COMMUNICATING COLLABORATION EXPECTATIONS

- Definition and communication of team goals
- Highlighting individual strengths
- Promoting a community working environment
- Foster honest and open communication
- Assessing the value proposition conjunctively
- Evaluating the validity of collaborative contribution
- Encouraging Creativity

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# Registration Form

## Managing Collaborative Development Training Course

Preferred dates: ..... Venue or online: .....

Duration: 5 days Language: .....

Please complete and email this form to us, or register online. We confirm your place and send the invoice within one working day.

### Delegate information

Full name (Mr / Ms / Dr / Eng): .....

Position: ..... Telephone / mobile: .....

Official email: ..... Personal email: .....

### Company information

Company name: .....

Address: .....

City / country: ..... VAT / tax number: .....

### Person responsible for training & development

Full name (Mr / Ms / Dr / Eng): .....

Position: ..... Telephone / mobile: .....

Email: .....

### Payment

☐ Please invoice me ☐ Please invoice my company

Signature: ..... Date: .....

**Call**
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**Email this form**
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Open the course page