XCELERATE TRAINING INSTITUTE
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PUBLIC PRIVATE PARTNERSHIPS (PPP)

PPP Risk Allocation and Value for Money Analysis Training Course

Deciding When and How to Use PPPs for Public Infrastructure

DURATION	LANGUAGE	FORMAT	COURSE CODE
5 days	English or Arabic	Classroom / Online	PPP-101

Upcoming dates

Dates	Venue	Format	Fee
15 – 19 Feb 2027	Amman	Classroom	€3,800
12 – 16 Apr 2027	Live online	Online (live)	€1,200
24 – 28 May 2027	Amsterdam	Classroom	€4,800
2 – 6 Aug 2027	Barcelona	Classroom	€4,800
18 – 22 Oct 2027	Live online	Online (live)	€1,200
8 – 12 Nov 2027	Berlin	Classroom	€4,800

Register or ask a question

Online: x8ti.com/course/ppp-risk-allocation-and-value-for-money-analysis-tra…
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PPP Risk Allocation and Value for Money Analysis Training Course

Introduction

The success of a public-private partnership depends on two decisions: whether a PPP offers better value for money than traditional procurement, and how risks are shared between the public authority and the private partner.

This course explains how to identify, assess and allocate PPP risks, build a public sector comparator, and carry out qualitative and quantitative value for money analysis in line with international good practice.

Learning Objectives

By the end of this course, participants will be able to:

- Explain the principles of risk allocation in PPPs
- Identify and assess project risks
- Build risk matrices and risk registers
- Understand public sector comparators
- Carry out value for money analysis
- Present PPP business cases to decision makers

Training Methodology

This course combines short expert presentations with practical exercises, case studies from the Gulf and international organisations, group discussions and work with real templates and tools. Participants are encouraged to bring examples from their own work so that the learning can be applied immediately.

Participants complete a risk allocation matrix and a simplified value for money calculation for a case project.

Benefits for Your Organisation

- Better PPP decisions and fewer failed projects
- Balanced risk allocation that attracts investors
- Stronger business cases and approvals
- Protection of public funds

Benefits for You

- Practical PPP analysis skills
- Risk matrix and VfM templates
- Understanding of international practice
- Confidence presenting PPP cases

Who Should Attend

This course is designed for:

- PPP unit and ministry of finance staff
- Infrastructure project managers
- Transaction advisers and analysts
- Lenders and investors
- Government planning officials

Course Outline

Day 1: PPP Fundamentals

- PPP models and contract types
- PPP frameworks in the Gulf
- The PPP project cycle
- Stakeholders and roles
- Lessons from PPP successes and failures

Day 2: Risk Identification

- Risk categories in PPPs
- Construction, demand and operating risks
- Political, legal and force majeure risks
- Risk assessment techniques
- Risk registers

Day 3: Risk Allocation

- Principles of optimal risk allocation
- Risk matrices by sector
- Government support and guarantees
- Contingent liabilities
- Bankability considerations

Day 4: Value for Money

- Qualitative value for money tests
- Public sector comparator
- Discounting and life-cycle costs
- Risk adjustment
- Affordability analysis

Day 5: Business Case

- Structuring the PPP business case
- Approvals and governance
- Presenting to decision makers
- Case study

- Action planning

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Registration Form

PPP Risk Allocation and Value for Money Analysis Training Course

Preferred dates: ..... Venue or online: .....

Duration: 5 days Language: .....

Please complete and email this form to us, or register online. We confirm your place and send the invoice within one working day.

Delegate information

Full name (Mr / Ms / Dr / Eng): .....

Position: ..... Telephone / mobile: .....

Official email: ..... Personal email: .....

Company information

Company name: .....

Address: .....

City / country: ..... VAT / tax number: .....

Person responsible for training & development

Full name (Mr / Ms / Dr / Eng): .....

Position: ..... Telephone / mobile: .....

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Email this form
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Register online
Open the course page