XCELERATE TRAINING INSTITUTE
your learning & development partner

TAX AND REVENUE

Tax Policy Analysis and Tax Revenue

DURATION	LANGUAGE	FORMAT
5 days	English	Classroom / Online

Upcoming dates

Dates	Venue	Format	Fee
8 – 12 Feb 2027	Live online	Online (live)	€1,200
15 – 19 Mar 2027	Istanbul	Classroom	€4,800
16 – 20 Aug 2027	Live online	Online (live)	€1,200

Register or ask a question

Online: x8ti.com/course/tax-policy-analysis-and-tax-revenue/
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Tax Policy Analysis and Tax Revenue

Introduction

Tax analysis and revenue forecasting are now being given their due prominence as governments carry out developments of their tax systems to boost revenues, enhance the equity and efficiency of taxes, and stimulate economic expansion.

This Xcelerate Training Institute course covers the economic footings of tax policy, revenue forecasting and statistical methods to provide participants with the ability to execute effective tax reforms.

The course encompasses a comprehensive array of taxes such as value-added tax, personal and commercial income tax, excises, property tax, trade taxes and taxes on natural resources. The usage of macroeconomic models, micro-simulation models and typical taxpayer models are also included in this program.

The course also focuses on the technical and official aspects of revenue forecasting and tax policy analysis, where it delivers an outline of the quantitative approaches that are required to forecast and assess the revenue implications of variations in major taxes like personal income taxes, commercial income taxes, excise taxes, and international trade taxes. The course also highlights the need for establishing a robust institutional framework to sustain the revenue forecasting process.

However, economies cannot benefit from this if the businesses that contribute to them do not understand tax policies and tax revenue mechanisms properly. Companies can also be impacted directly and indirectly if they fail to file their tax returns properly, and this course can be beneficial to avoid such situations.

This Xcelerate Training Institute course will empower you with both conceptual and practical approaches and employs hands-on activities to support learning, which includes quizzes and quantitative exercises with real fiscal data.

Learning Objectives

Upon finishing this Tax Policy Analysis and Tax Revenue course successfully, participants will be able to:

- Describe the role of tax policy and revenue forecasting in the budget-making process.
- Identify good practices relating to the institutional framework that supports the tax policy and revenue forecasting process.
- Identify data requirements for each method of tax policy and revenue forecasting.
- Apply macro-based models for tax policy and forecasting tax revenue.
- Apply input-output models and micro simulation techniques to analyze tax policy and the distributional implications from indirect and direct taxes.
- Recognize the strengths and limitations of different models.

Training Methodology

This is a collaborative training program and will consist of the following training mechanisms:

- Lectures
- Seminars & Presentations
- Group Discussions
- Assignments
- Case Studies & Functional Exercises

Like all our Xcelerate Training Institute courses, this program also adheres to the ‘Do-Review-Learn-Apply’ model.

Benefits for Your Organisation

Companies who send their employees to partake in this course can benefit in the following ways:

- Obtain a customized and all-inclusive tax policy analysis and tax revenue program with features best suited to address your organization's needs
- Produce a detailed tax policy analysis and tax revenue profile for your organization
- Save on legal expenses risen due to tax policy analysis and tax revenue violations
- Ensure that your company is running with the most streamlined processes related to tax policy analysis and tax revenue
- Provide your employees with access to key concepts in tax policy analysis and tax revenue using interactive activities and a wealth of additional resources
- Employ the right people to ensure that the tax policy analysis and tax revenue policies are implemented properly

Benefits for You

- Explain the factors that drive the need for tax policy analysis and tax revenue, and understand the consequences of breaching these laws in a highly legalized world
- Promote your understanding of the tax authorities, their powers and operations
- Prevent your company from the probable issues faced due to improper tax policy analysis and tax revenue processes
- Refresh your knowledge by learning from tax experts who are more experienced in the underlying issues behind improper tax policy analysis and tax revenue mechanisms
- Create strategies for implementing tax policy analysis and tax revenue policies including specific tools and technologies, and then monitoring and training of these policies to build an effective tax policy analysis and tax revenue compliance program
- Gain from the wide range of content created by prominent tax experts from around the world

Who Should Attend

This Tax Policy Analysis and Tax Revenue course would be suitable for:

- Tax agents
- Tax advisors

- Tax auditors
- Legal counsel and lawyers
- Tax advisers
- General tax practitioners
- Tax practitioners in advisory firms
- Beginners in tax commercial and trade industries
- Government officials from revenue authorities and finance ministries
- In-house tax directors/managers
- Tax regulation bodies
- Financial analysts

Course Outline

TAX ANALYSIS

- Principles of taxation and tax reform
- The economic impact of taxes and subsidies
- Consumption TAX and expenditure taxes
- Taxes on international trade
- Taxation of income
- International tax harmonization

DIFFERENT TYPES OF TAX POLICIES

- Wealth and asset taxation
- Property and real estate taxes
- Taxation of natural resources
- Taxation of financial sectors
- Inflation and taxation
- Taxation of e-commerce
- Taxation of MNCs and BEPS

TAX ADMINISTRATION & COMPLIANCE

- Tax administration and tax compliance
- Tax reform and implementation challenges
- Fiscal policy and fiscal architecture
- Natural resource taxation
- Tax incidence analysis
- Learning about taxes through experiments
- Natural resource taxation
- Tax incidence analysis
- Learning about taxes through experiments

REVENUE FORECASTING

- Value-added and excise taxes

- Trade taxes
- Personal income taxes
- Corporate income taxes
- Taxes on natural resources
- Property taxes

COMPUTER APPLICATIONS

- Introduction to computers and computerization
- The impact of technology
- Microcomputers in revenue forecasting
- Cloud computing technology
- Private cloud computing system
- The power of collaboration
- Challenges
- Integration
- Performance
- Security

EMPIRICAL TECHNIQUES AND MODELS

- Micro-simulation models
- Typical taxpayer model
- Macroeconomic models
- GDP-based forecasting models
- Regression analysis
- Sampling techniques
- Consumer expenditure surveys
- Receipts model

RISK MANAGEMENT, COMPETITION & INCENTIVES

- Risk management of tax compliance
- Transfer pricing and international dispute resolution
- Tax competition and investment incentives
- Outline of tax agreements for double tax avoidance

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Registration Form

Tax Policy Analysis and Tax Revenue

Preferred dates: ..... Venue or online: .....

Duration: 5 days Language: .....

Please complete and email this form to us, or register online. We confirm your place and send the invoice within one working day.

Delegate information

Full name (Mr / Ms / Dr / Eng): .....

Position: ..... Telephone / mobile: .....

Official email: ..... Personal email: .....

Company information

Company name: .....

Address: .....

City / country: ..... VAT / tax number: .....

Person responsible for training & development

Full name (Mr / Ms / Dr / Eng): .....

Position: ..... Telephone / mobile: .....

Email: .....

Payment

☐ Please invoice me ☐ Please invoice my company

Signature: ..... Date: .....

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Register online
Open the course page